CERTIFIED NEWS

Intelligence for Independent Aircraft Modifiers

IAMA CERTIFIED NEWS - FEBRUARY 2020

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IAMA KICKS-OFF 2020 AS A NOT-FOR-PROFIT ENTITY

It's official. IAMA has attained legal status as a German not-for-profit entity. Based in Hamburg, Germany, the Independent Aircraft Modifier Alliance was founded by aviation industry leaders EAD Aerospace, Envoy Aerospace, Etihad Engineering and Lufthansa Technik. The alliance was launched in April 2019 to advocate for a transparent, distinct and independent aircraft retrofit market and high quality STCs (Supplemental type Certificate).

"We are very pleased with the progress we've made since April," said Nicole Noack, who became IAMA's first Managing Director on 1 January 2020. "Achieving our not-for-profit status is an important milestone because now we also have a legal framework to support our mission."

With official not-for-profit status, Noack and her team have an ambitious set of goals they will pursue in 2020. A first key activity is the release of the organization's STC Rulebook, Version 1 at the Aircraft Interiors Expo trade show in April this year. The second is the launch of the first version of their digital community platform. The alliance has a broad range of workshops planned, and in addition, the team will continue its focus on outreach and education starting with panel discussions at MRO Middle East in February and Air Convention Asia in April.

"Over the last nine months, IAMA's work has included developing STC standards, leading and encouraging discussions about the retrofit market, and promoting membership benefits," says Noack. "Over the next year, we will continue working to ensure that IAMA endorsed STCs comply with validated processes and standards—a key reason why aircraft owners and operators can, with confidence, choose IAMA-member modifiers for retrofit their projects."

The alliance will hold its first official annual general assembly in the city on 30 March 2020. You can learn more and apply to become a member at iamalliance.aero.

CHAIRMAN'S MESSAGE

On behalf of the IAMA team and our founding members, would like to welcome you to the first edition of "IAMA Certified News", the official newsletter of the Independent Aircraft Modifier Alliance. Since our launch in April of 2019 we've made incredible progress, hosting 10 workshops, attending seven events, and receiving valuable feedback. Throughout, we've truly appreciated the participation of so many dedicated aviation professionals, and look forward to continuing our advocacy over the next year.



I'm enthusiastic about the goals we have planned and pleased that because of that feedback, we're kicking-off 2020 as a legal not-for-profit

entity. This is an important milestone because with the legal framework for building the alliance, we can continue to move forward from a position of strength.

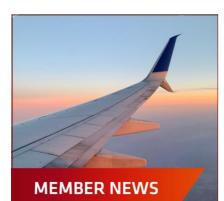
I'd also like to welcome you to the first edition of "IAMA Certified News," the official newsletter of the Independent Aircraft Modifier Alliance. We want this newsletter to be engaging and informative, so tell us what you think—send us your story ideas.

On a personal note, I am honoured to have been elected Chairman of IAMA for 2020. It's an exciting opportunity for me and the EAD team, and we look forward to new members joining so that we can continue to build a strong alliance of independent modifiers. Thanks to the dedication and hard work of Nicole Noack, our managing director, Annelouise van Dijke our manager, and founding members from EAD Aerospace, Etihad Engineering, Lufthansa Technik, Envoy Aerospace, we will continue to bring the IAMA message to the aviation market.

Be well and stay safe.

-Marc Pinault

Chairman



IAMA WELCOMES FOKKER SERVICES, CARLISLE IT AND THE ANGELUS CORPORATION

The IAMA team is pleased to welcome new alliance members <u>Fokker</u> <u>Services</u>, <u>Carlisle IT</u> and <u>The Angelus Corporation</u>. These organizations recognize the need for a transparent retrofit market, having recently become full members of the alliance.

"Having Fokker Services among the first members of the Independent Aircraft Modifier Alliance adds incredible know-how and modification experience to the group," said Nicole Noack, managing director of IAMA. "With their background and knowledge as the Fokker TC-holder we foresee valuable discussions and progress in our initiatives such as establishing a

standard for STC projects, which will reliably fulfill the needs of modification customers—operators and owners—across the whole value chain of a modification project."

As an independent aerospace service provider, Fokker Services creates tailored solutions for the maintenance of regional, commercial and military aircraft. With facilities in the U.S., Europe and Asia, Fokker Services engineer, repair, upgrade, and innovate in multiple areas to facilitate and support their customers' competitive operations. Services range from type certificate holder-related product support services to flight hour based component availability and repair programs, spare parts, engineering, modifications and documentation support.

Marco Wagendorp, Business Development Manager for Engineering Services at Fokker Services, said: "Fokker Services is now an official member of IAMA. With our rich heritage as the Fokker TC-holder and our current knowledge as an STC holder for various aircraft platform modifications, we bring a sound basis into this

innovative collaboration. As we move towards finding effective solutions to standardize the STC process as one united IAMA team, we look forward to bringing even more peace of mind and reliability to operators worldwide.".

Carlisle Interconnect Technologies (CIT), has spent the last 30 years of its nearly 80-year history developing modification packages and STCs for airlines, avionics manufacturers, and MRO (Maintenance, Repair and Overhaul) partners. The company holds more than 200 STCs for upgrade of Part 25 aircraft avionics, systems and special mission equipment from regulators around the world.

"We look forward to joining our industry colleagues in establishing standards for STC data packages and support," said Jeff Behlendorf, director of product management and integrated products at Carlisle IT. "Our membership in IAMA builds on CIT's longstanding tradition of providing the highest quality aircraft modifications, and our IAMA involvement gives us the opportunity to share experience and best practices with the entire industry."

Carlisle Interconnect Technologies is one of the world's leading designers and manufacturers of highperformance wire and cable, including optical fiber. Our product portfolio includes specialty and filtered connectors, contacts, cable assemblies, complex harnesses, racks, trays and installation kits.

"We are very proud to announce Carlisle Interconnect Technologies as a new member of IAMA," notes Noack. "CIT is a well-known, long-trusted partner for products and certification in aircraft modification and believes in our mission. We are enthusiastic to be able to work together with them to reach our ambitious goals. CIT adds significant experience and value to IAMA as an FAA STC Design Approval Holder and EASA Part 21J company, and equipment manufacturer. I am looking forward to CIT representatives taking part in our working groups to help shape the future of the STC."

The Angelus Corporation is IAMA's latest full member having joined in early February. They are a global products and services provider of aerospace and defense industry solutions. For over 45 years, they have provided premium solutions designed to solve industry-wide problems and developed a reputation as a reliable industry resource. With two divisions, PC Wire & Cable® and CertifyNation®, they provide a comprehensive suite of international aircraft certification services. Their experienced engineering team has secured STCs (Supplemental Type Certificates) for a large variety of systems. "We are enthusiastic about welcoming The Angelus Corporation as IAMA members. We're eager to take advantage of their experience and ideas in our working groups. Every new member adds strength to our mission to advocate for and endorse the independent Supplemental Type Certificate as a trustworthy and valuable solution for retrofit aircraft modifications," said Nicole Noack.

More about Fokker Services.

More about Carlisle IT.

More about The Angelus Corporation

Learn more and start your membership application here.

ENGAGE WITH US

Want to learn more about IAMA or meet us? We look forward to connecting with you during the following events:

MRO Middle East | 24-26 February | Dubai, UAE

Aircraft Interiors Expo | 31 March - 2 April | Hamburg, Germany

Air Convention Asia | 21-23 April | Bangkok, Thailand

For questions, if you would like to meet us, or an invitation to our virtual think tank, get in touch with us via info@iamalliance.aero.

BECOME AN IAMA MEMBER

IAMA is open to all aviation market participants including aircraft manufacturers, airlines, suppliers and lessors. The alliance offers three types of paid memberships: Full, Advisory and Basic.

Members have access to specific benefits depending upon their role in the aviation ecosystem, and their membership level. Full and Basic memberships are for organisations with STC capabilities, while Advisory memberships are for airframe and system OEMs (Original Equipment Manufacturers). Airlines, banks and lessors may join for free.

Find out more about our membership possibilities here!